



**PRACTICE SET**  
**End Semester Examination, December, 2025**

**Program: MBA**

**Semester: I**

**Subject: Business Law & Ethics**

**Subject Code: 11CC.404**

**Course Learning Objectives:**

CLO1: To understand ethical principles, corporate responsibility, and governance for effective decision-making in business.

CLO2: To understand the general principles of the Indian Contract Act, 1872, including essentials, types, formation, performance, discharge, and remedies for breach of contract.

CLO3: To understand key provisions of the Companies Act, 2013 related to company types, governance, capital, and restructuring

CLO4: To understand consumer protection mechanisms and the resolution of industrial disputes, including collective bargaining.

**Course Outcomes:**

On the completion of the Course, the students will be able to:

CO1: Apply ethical principles, corporate responsibility, and governance frame works to make informed and responsible business decisions.

CO2: To interpret and apply the general principles of the Indian Contract Act, 1872, in relation to contract formation, performance, discharge, and remedies.

CO3: Understand and apply the provisions of the Companies Act, 2013 concerning company types, management, capital structure, and corporate restructuring.

CO4: To analyze consumer protection frameworks and apply methods for resolving industrial disputes, including collective bargaining techniques

## **SECTION A**

### **Question for Five (5) marks:**

1. Explain the importance of ethics in business. [CO1, Unit I, BTL-LOT, Understand].
2. Define corporate social responsibility (CSR). [CO1, Unit I, BTL-LOT, Remember].
3. Explain the term industrial espionage? [CO1, Unit I, BTL-LOT, Understand].
4. Explain the difference between legal compliance and ethical behaviour. [CO1, Unit I, BTL-LOT, Understand].
5. Describe the role of CSR in modern organizations. [CO1, Unit I, BTL-LOT, Understand].
6. Define agreement? [CO2, Unit II, BTL-LOT, Remember].
7. List the essentials of a valid contract. [CO2, Unit II, BTL-LOT, Remember].
8. Define free consent. [CO2, Unit II, BTL-LOT, Remember].
9. Explain the difference between express and implied contracts. [CO2, Unit II, BTL-LOT, Understand].
10. Explain the role of consideration in enforcing a contract. [CO2, Unit II, BTL-LOT, Understand].
11. Define a company under the Companies Act, 2013. [CO3, Unit III, BTL-LOT, Remember].
12. List the types of companies recognized under the Act. [CO3, Unit III, BTL-LOT, Remember].
13. Explain the role of Articles of Association in company governance. [CO3, Unit III, BTL-LOT, understand].
14. Explain the concept of amalgamation of companies. [CO3, Unit III, BTL-LOT, Understand].
15. Explain the difference between equity and preference shares. [CO3, Unit III, BTL-LOT, Understand].
16. List the objectives of the Consumer Protection Act. [CO4, Unit IV, BTL-LOT, Remember].
17. List important rights of consumers under the Act. [CO4, Unit IV, BTL-LOT, Remember].
18. Explain the term collective bargaining. [CO4, Unit IV, BTL-LOT, Remember].
19. Explain the importance of industrial dispute resolution. [CO4, Unit IV, BTL-LOT, Understand].

20. List the types of conflict resolution [CO4, Unit IV, BTL-LOT, Remember]

### **Section -B**

#### **Question for Ten (10) marks:**

21. Judge the impact of industrial espionage on a company's reputation and ethical standing. [CO1, Unit-I, BTL- HOT, Evaluate]
22. Explain how corporate culture influences ethical behaviour. [CO1, Unit-I, BTL- HOT, Analyze].
23. Illustrate how ethical policies can be applied in human resource management to ensure fairness. [CO1, Unit-I, BTL- LOT, Apply]
24. Analyze the importance of consideration in commercial contracts. [CO2, Unit-II, BTL-HOT, Analyze]
25. Evaluate the significance of free consent in protecting parties from exploitation. [CO2, Unit-II, BTL- HOT, Evaluate]
26. Demonstrate how to identify whether an agreement qualifies as a valid contract. [CO2, Unit-II, BTL-LOT, Apply]
27. Analyze the differences between public, private, and one-person companies in India with examples. [CO3, Unit-III, BTL-HOT, Analyze]
28. Assess the importance of board meetings in decision-making efficiency. [ CO3, Unit-III, BTL-HOT, Evaluate].
29. Judge the advantages and disadvantages of different types of capital issuance. [CO3, Unit-III, BTL-LOT, Evaluate]
30. Examine how consumer complaints impact business practices. [CO4, Unit-IV, BTL-HOT, Evaluate].
31. Analyze the root causes of industrial disputes in a manufacturing company. [CO4, Unit-IV, BTL-HOT, Analyze].
32. Explain the strategies to improve industrial harmony through effective dispute management [CO4, Unit-IV BTL-HOT, Analyze]

## SECTION C

### Question for twenty (20) marks:

- 33.** SafeBank plans to share customer data with third-party companies to offer personalized services. Some employees raise concerns about customer privacy. [CO1, Unit-I, BTL-HOT, Evaluate]
- A) What ethical concern is raised by sharing customer data?
- B) Propose a solution to balance business goals with ethical responsibility.
- 34.** UrbanBank wants to enhance its corporate image through CSR initiatives, but some managers view these activities as unnecessary expenses rather than ethical responsibilities.
- A) Evaluate the role of ethical leadership in promoting CSR initiatives at UrbanBank.
- B) Propose a strategy to align CSR activities with both ethical standards and business objectives. [CO1, Unit-I, BTL-HOT, Create]
- 35.** A business partnership agreement is drafted but does not clearly define profit-sharing ratios and dispute resolution methods. Evaluate the effectiveness of this contract in preventing future conflicts and ensuring compliance with contract law. Provide recommendations for improvement. [CO2, Unit-II, BTL-HOT, Evaluate].
- 36.** Sneha signs a contract to buy a car because her friend pressured her, even though she didn't want to. Examine whether this contract is valid under the Indian Contract Act, identify the issue with consent, suggest remedies, and explain the importance of free consent in enforceable contracts. [CO2, Unit-II, BTL-HOT, Evaluate]
- 37.** Nova Industries wants to appoint an independent director and remove a director who has resigned.
- a) Outline the procedure for appointing an independent director under the Companies Act, 2013.
- b) Explain the steps required to remove a director properly, ensuring compliance with statutory provisions. [CO3, Unit-III, BTL-HOT, Create].
- 38.** Design a step-by-step procedure to appoint a new director in a company, ensuring full compliance with the Companies Act, 2013. Explain how each step safeguards legal and corporate governance requirements. [CO3, Unit-III, BTL-HOT, Create]
- 39.** A software company is planning to introduce a new performance appraisal system. Employees' representatives want to negotiate terms before implementation.
- a) Explain the process of collective bargaining applicable in this scenario.

b) Suggest pre-requisites and strategies to ensure a successful negotiation between management and employees. [CO4, Unit-IV, BTL-HOT, Create]

**40.** GreenMart Ltd., a retail company, has received multiple complaints from customers about product defects. At the same time, employees have raised concerns about unclear grievance procedures and workplace disputes. The management wants to address both consumer and employee awareness.

a) Design a practical roadmap for awareness programs to educate consumers about their rights, responsibilities, and dispute redressal mechanisms.

b) Develop a similar roadmap for employees to understand their rights, responsibilities, and conflict resolution procedures, ensuring workplace harmony [CO4, Unit-IV, BTL-HOT, Create]

### Summary:

### CO Wise:

CO	Question No.	Marks
CO1	1,2,3,4,5,21,22,23,33,34	95
CO2	6,7,8,9,10,24,25,26,35,36	95
CO3	11,12,13,14,15,27,28,29,37,38	95
CO4	16,17,18,19,20,30,31,32,39,40	95

### Unit Wise:

Unit	Question No.	Marks
I	1,2,3,4,5,21,22,23,33,34	95
II	6,7,8,9,10,24,25,26,35,36	95
III	11,12,13,14,15,27,28,29,37,38	95
IV	16,17,18,19,20,30,31,32,39,40	95

**Blooms Taxonomy Level (BTL) Wise**

<b>BTL</b>	<b>Question No.</b>	<b>Marks</b>
LOT	1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,23,26,29	130
HOT	21,22,24,25,27,28,30,31,32,33,34,35,36,37,38,39,40	250

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**Disclaimer:** - This is a Practice Set. The Question in End term examination will differ from the Practice set. This Practice set is meant for practice only.